

Message Text

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PAGE 01 TEHRAN 12548 301316Z

44

ACTION NEA-10

INFO OCT-01 ISO-00 NEAE-00 HUD-02 EB-07 SSO-00 /020 W

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O 301250Z DEC 75

FM AMEMBASSY TEHRAN

TO SECSTATE WASHDC IMMEDIATE 4941

USDOC WASHDC IMMEDIATE

UNCLAS TEHRAN 12548

USDOC FOR CAGNE

PLEASE PASS HUD-OFFICE OF INTERNATIONAL AFFAIRS-
FRAN DELUCIA

E.O. 11652: N/A

TAGS: USIRJC, BEXP, BTIO

SUBJECT: MAJOR PROJECTS: CONSTRUCTION BANK TENDER

REF: (A) STATE 301854 (B) TEHRAN 11666

1. DEADLINE FOR SUBMISSION BIDS ON SUBJECT TENDER IS BEING EXTENDED TO 5:00 P.M. (TEHRAN TIME) SUNDAY, FEBRUARY 1, 1976. FARROUKH ASMOUDEH OF BANK SAYS EXTENSION DECIDED UPON IN VIEW OF CHRISTMAS/NEW YEAR INTERVENING HOLIDAYS AND POSTAL STRIKES IN SOME COUNTRIES. FURTHER EXTENSIONS UNLIKELY.

2. ACTION REQUESTED: ASMOUDEH COMMUNICATING DIRECTLY WITH ALL COMPANIES WHICH PURCHASED TENDER DOCUMENTS, BUT REQUESTS THAT USDOC CONFIRM RECEIPT OF MESSAGE WITH AMERICAN FIRMS WHICH HAVE EXPRESSED INTEREST.

3. TWX NUMBER OF NATIONAL HOMES GIVEN TO ASMOUDEH ON RECEIPT HERE AND COMPANY SHOULD NOW HAVE MESSAGES. ASMOUDEH SAYS THAT REPRESENTATIVE OF NATIONAL VISITED APPROXIMATELY TWO WEEKS AGO AND TOOK AWAY COPIES OF ALL PERTINENT CIRCULARS SO WE ASSUME NATIONAL IN FULL POSSESSION RELEVANT INFORMATION BY THIS TIME.

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4. LOCAL CONTACT OF FUQUA HOMES, INC., MR. M. SETAYESH,

CALLED EMBASSY TO REQUEST THAT FUQUA RECONSIDER DECISION NOT TO PARTICIPATE. SETAYESH BELIEVES FUQUA DECISION BASED ON PAYMENT SCHEDULE OUTLINED IN CONDITIONS OF TENDER. HE SAYS PAYMENT SCHEDULE IS 40 PERCENT DEPARTURE US PORT, 40 PERCENT ARRIVAL IN IRAN AND FINAL 20 PERCENT ON COMPLETION AT SITE. (THIS SCHEDULE DIFFICULT OF COURSE IF IN UNLIKELY EVENT BANK ORDERS DELIVERY OF 500 UNITS AT ONE TIME RATHER THAN PHASED OVER TWO-YEAR PERIOD). EMBASSY NOTES THAT OCTOBER 8 LETTER TO SETAYESH FROM ROBERT WEST OF FUQUA MENTIONS VISIT OF WALTER WILSON IN EARLY NOVEMBER. TO OUR KNOWLEDGE, MR. WILSON DID NOT MAKE TRIP. ACTION REQUESTED: PASS MR. SETAYESH'S REQUEST TO FUQUA AND ASCERTAIN POSSIBILITY OF RECONSIDERATION.
HELMS

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Message Attributes

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Margaret P. Grafeld
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